

AOE TALKS BY AOE (REGD.) ON 15th February 2025

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| 1. Chaired by: | Chairman Naresh Vij |
| 2. Guest Speaker: | Mrs. Uma Raghuraman and P. Raghuraman |
| 3. Internal Speaker: | Mr. Baljit S Bedi |

Member Attendees:

1. Naresh Vij (Chairman) + Mrs Ritu Vij
2. Neeraj Bhargava (Treasurer)
3. Abhijit Roy (Secretary)
4. Veer Sagar (Past Chairman)
5. Baljit S Bedi (Past Chairman)
6. Sanjiv Narayan
7. Rajiv Mathur
8. Karan Chopra
9. Sheetal Sharma
10. Shyam Aggarwal

Guests:

1. Ms Madhu Poptani
2. Dr R. K Tuli

Minutes of Meeting

1. The 148th AoE talk of the 15th February 2025 was chaired by Chairman Naresh Vij. A wonderful session of excellent learning & sharing. He welcomed guest speaker for his presentation. He welcomed the members.
2. Starting with introduction, each member introduced themselves.
3. 1-2-1 Interaction: It is emphasized focus on 1-2-1 interaction to build trust and nurture relationships and business will automatically follow. Members shared their 1-2-1 experiences in the past month.
4. **Guest Speaker:** We had Duo Entrepreneur Speakers this time. A husband & Wife Team. The guest speaker **Mrs Uma Raghuraman provided** insights on "How she became a food content writer and famous Masterchef Mom having a followership of 1.1 million on Instagram, Author of bestselling book "My Genius Lunch Box . A journey of 2 decades. She is in high demand by the Brands to launch their products. The guest speaker **Mr P Raghuraman** shared his journey of becoming a an Entrepreneur starting "Salezart Consulting Pvt Ltd- A Sales Training Company since last 13 years. He has trained 80,000 sales professionals & counting. Author of bestselling book "DNA of a Champion Salesperson in English & Hindi. He offers Free online Learning "Salezart LMS Platform and APP".
5. The internal speaker **Mr. Baljit S Bedi** provided a glimpse of Budget 2025. Important points were shared and appreciated by the members & guests present.

Veer Sagar (Past Chairman) felicitated Guest Speakers with a Planter. AOEan Sanjiv Narayan thanked Baljit S Bedi with a Planter.

5 Minutes Learning Session- All the members & Guests present shared their 2 cents of learnings.

On behalf of General Secretary AOEan Abhineet Seth, Secretary Abhijit delivered General Secretary's report thanking Guest speakers and Internal Speakers.

Chairman requested AoEans to do 1-2-1 before our next meet.

Chairman thanked Managing Committee and Mentoring team for their help and involvement.

Chairman thanked the speakers, visitors and attending AoEans for making their contribution in the success of this meet by being present.

Chairman requested each member to be present on the next AoE Talks scheduled on 4th Saturday, **22 March 2025**.

Meeting was concluded by wishing all "**Happy Holi**".

B Positive Networking- All members and Guests exchanged valuable interactions at the Café after the meeting.

Thank you.

Abhineet Seth
General Secretary