## AOE TALKS BY AOE (REGD.) ON 20th January 2024

Chaired by: Vice Chairman Naresh Vij
Guest Speaker: Mr. Sudhanshu Malhotra

• Internal Speaker : Mr. Rajeev Mathur

## Member Attendees:

- 1. Naresh Vij (Vice Chairman)
- 2. Vikas Rajput (General Secretary)
- 3. Abhineet Seth (Treasurer)
- 4. Neeraj Bhargava (Secretary)
- 5. Ajay Amar
- 6. Sanjiv Narain
- 7. Shishir Chaturvedi
- 8. Raj Kr Nanda
- 9. Raaj Muttreja
- 10. Rajeev Mathur
- 11. Kanwaldeep Singh

## Minutes of Meeting

- 1. The 135<sup>th</sup> AoE talk of the 20<sup>th</sup> January 2024 was chaired by Vice Chairman Naresh Vij. A wonderful session of excellent learning & sharing. He welcomed guest speaker for his presentation. He welcomed the members.
- 2. Starting with introduction, each member introduced themselves.
- 3. 1-2-1 Interaction: It is emphasized focus on 1-2-1 interaction to build trust and nurture relationships and business will automatically follow. General Secretary, Vikas Rajput shared his 1-2-1 experience with fellow members. Other members also shared their 1-2-1 experiences in the past month.
- 4. Guest Speaker:

The guest speaker **Mr. Sudhanshu Malhotra** provided insights on "Franchising".

The internal speaker Mr. Rajeev Mathur shared his entrepreneurial journey.

Vice Chairman Naresh Vij thanked the speaker for a great session, appreciating his knowledge on "Franchising".

Treasurer AoEan Abhineet Seth apprised members of financial status. Contribution is Rs.14000/- per Annum. He thanked AoEans who paid for the Subscription. Renewal Subscription Invoices were sent where due. Requesting to all those AoEans who have received information on their dues to please clear them at the earliest. Payment gateway is already introduced, that can accept payment thru direct, Credit cards and Wallet's also. Online payment Link has already been shared with the members.

Vice Chairman requested AoEans to do 1-2-1 before our next meet.

Thanked Managing Committee and Mentoring team for their help and involvement.

Vice Chairman thanked the speakers and attending AoEans for making their contribution in the success of this meet by being present.

Vice Chairman Naresh Vij requested each member to be present on 136<sup>th</sup> AoE meet scheduled on 24th February 2024.

Vikas Rajput General Secretary