

## AOE TALKS BY AOE (REGD.) ON 25<sup>th</sup> February 2023

- **Chaired by:** Chairman Baljit Singh Bedi
- **Guest Speaker:** Dr. Yogesh Misra
- **Internal Speaker :** -

### Member Attendees:

1. Baljit Singh Bedi ( Chairman )
2. Naresh Vij ( Vice Chairman )
3. Vikas Rajput ( General Secretary )
4. Abhineet Seth ( Treasurer )
5. Neeraj Bhargava ( Secretary )
6. Dhruv Gupta
7. Sanjoy Sahgal
8. Shishir Chaturvedi
9. Abhishek Jain
10. Raaj Muttreja
11. Ajay Amar
12. Raaj Muttreja

### Minutes of Meeting

1. The 125<sup>th</sup> AoE talk of the 25<sup>th</sup> February 2023 was chaired by Chairman Baljit Singh Bedi. A wonderful session of excellent learning & sharing. He welcomed guest speaker for his presentation. He welcomed the members.
2. Starting with introduction, each member introduced themselves.
3. AoEans Birthdays - Wishing AoEan Kshitij Bansal a very happy Birthday. An eggless cake was sent from AoE.
4. 1-2-1 Interaction: It is emphasized focus on 1-2-1 interaction to build trust and nurture relationships and business will automatically follow. General Secretary, Vikas Rajput shared his 1-2-1 experience with fellow members. Ajay Amar and Abhineet also shared their 1-2-1 experiences in the past month.

#### 5. Guest Speaker:

Treasurer Abhineet Seth introduced guest speaker Dr. Yogesh Misra having vast entrepreneurial experience.

**Guest Speaker** presented a wonderful session on **"Science and Art of Recruiting and Retaining the right People"**.

The key learning's were:

- Entrepreneurial success depends of the kind of people you have in your team.
- Identifying the right mix and creating an environment for them to stay and build the organization together is critical to every business.
- Cost of replacement is something that gets ignored.
- Some techniques such as psychometric assessment are useful in identifying traits of team members.

Vice Chairman Naresh Vij thanked the guest speaker for a great session, appreciating his wisdom thoughts on recruiting and retaining the right people – something that was of interest to each member.

Chairman Baljit Singh Bedi presented the guest speaker a small gift on behalf of AoE.

Treasurer AoEan Abhineet Seth apprised members of financial status. Contribution is Rs.14000/- per Annum. He thanked AoEans who paid for the Subscription. Renewal Subscription Invoices were sent where due. Requesting to all those AoEans who have received information on their dues to please clear them at the earliest. Payment gateway is already introduced, that can accept payment thru direct, Credit cards and Wallet's also. Online payment Link has already been shared with the members.

Chairman Baljit Singh Bedi thanked Guest Speaker Dr. Yogesh Misra for excellent presentation. Thanked Abhineet Seth for bringing him on.

Chairman requested AoEans to do 1-2-1 before our next meet.

Thanked Managing Committee and Mentoring team for their help and involvement.

Chairman thanked the speakers and attending AoEans for making their contribution in the success of this meet by being present. Thanked Ajay Amar for excellent Venue.

Chairman Baljit Singh Bedi requested each member to be present on 126<sup>th</sup> AoE meet scheduled on 18th March and for the Social.

**Vikas Rajput**  
**General Secretary**