

AOE TALKS BY AOE (REGD.) ON 17th December 2022

- **Chaired by:** Chairman **Baljit Singh Bedi**
- **Guest Speaker:** **Dr. Ashok Sharma**
- **Internal Speaker :** **AoEan Praveen Prasangi**

Member Attendees:

- 1. Baljit Singh Bedi (Chairman)**
- 2. Naresh Vij (Vice Chairman)**
- 3. Abhineet Seth (Treasurer)**
- 4. Neeraj Bhargava (Secretary)**
- 5. Veer Sagar (Founder Chairman)**
- 6. Navin Sardana (Past Chairman)**
- 7. Sanjiv Narayan**
- 8. Atul Saxena**
- 9. Praveen Prasangi**
- 10. Rajiv Mathur**
- 11. Dhruv Gupta**
- 12. Vikas Bahri**

Guest

- 1. Karan Chopra (Baljit Singh Bedi)**
- 2. Saumya Kapoor (Baljit Singh Bedi)**

Minutes of Meeting

1. The 123rd AoE talk of the 17th December 22 was chaired by Chairman Baljit Singh Bedi. A wonderful session of excellent learning & sharing. He welcomed guest speaker for his presentation. He welcomed the members and guests.

Welcomed guest speaker Dr. Ashok Sharma, Fellow of CI Arb(London) an expert who received National Law Day Award from none other than Dr. Manmohan Singh , Honourable Prime Minister of India in 2008.

Welcomed Internal speaker AoEan Praveen Prasangi, an Architect by profession, whose projects we are in awe with specially his designs of restaurants. A dynamic personality whose aim is same as ours, that is "constant learning".

Thanked Past Chairman's Veer Sagar, Navin Sardana and Shishir Chaturvedi for their relentless work and also past Managing Committees for the same.

Chairman along with Managing Committee will be having multipronged strategy with priority to achieve aims and objectives and to increase membership. Rosters are in process for 1-2-1

where it will be finalizing 1-2-1 meetings till March'23 and having various meeting for this and hope to show some tangible results soon.

Planning to create rosters for Internal Speakers also, request all for help to Secretary Neeraj Bhargava, who will be aided by Executive Administration.

Today is a special day, our Founder Chairman Veer Sagar formally inducted AoEan Vikas Bahri by presenting him the induction folder and a planter.

2. Chairman read out the Aims and Objectives of AoE and elaborated on them.
 - To have an association of likeminded entrepreneurs, corporates, firms and individuals with common aim of development of their personal knowledge and of their business through pooling of resources available with each of them.
 - Enlarge fellow member base to be able to have a large resource pool.
 - Create sufficient opportunities to interact with fellow members in order to develop trust and relationship.
 - Help fellow members through sharing of knowledge and experience in order to help them expand their horizons.
 - To aid, establish, or collaborate with any institution or school or association, for physical, mental, spiritual, educational development, uplift of intelligence or its development.
 - To create the sense of Nationalism, brotherhood, mutual co-operation, communal harmony, National unity and integrity.
 - To organize seminars/symposia/conferences/lectures /workshops / exhibitions on contemporary local, regional and National issues for the benefit of the business and industry.
 - To publish, books, illustrations, booklets, periodicals, papers, magazines and literatures related to the aims and objects of the center, and for the benefits of public in General as well as for the benefits of above noted peoples.
 - To promote ecological balance, pollution-free-environment and plantation etc.
 - To give the information of Government rules, policies, notifications for business advancement. And promote the cause of National and international integration and unity of India and to provide the knowledge and advancement of Act, culture and education.
 - And generally to do all such other acts, deeds and things for the promotion, protection, advancement, betterment of its aims and objectives and for the completion of its aims and objectives without any discrimination of caste, sex, creed or religion in the interest of member and public at large with common benefits and common interest.
3. Starting with introduction, each member introduced themselves.
4. AoEans Birthdays - Wishing AoEan Raaj Muttreja, Dhruv Gupta and Vikas Bahri a very happy Birthday. An eggless cake was sent from AoE.
5. 1-2-1 Interaction: It is emphasized focus on 1-2-1 interaction to build trust and **nurture relationships and business will automatically follow.** 1-2-1 was held at Founder Chairman Veer Sagar's house with Abhijit Roy, Neeraj Bhargava, Atul Saxena and Baljit Singh Bedi. Everyone thanked for his warm hospitality. Atul Saxena gave exposure to life and opportunity in Bangladesh. Tentative in April AoEans can go to Bangladesh to have firsthand experience of seeing the development done in Bangladesh. Baljit Singh Bedi and Neeraj Bhargava got tips and pointers on issues pertaining to them from Veer Sagar.

6. Guest Speaker:

Abhineet Seth introduced guest speaker Dr. Ashok Sharma having vast Arbitration experience. Founder and CEO, Federation of Indian Corporate Lawyers.

Guest Speaker presented a wonderful session on ***“Use of Alternative Dispute Resolution Methods in Business Disputes”***.

The key learning's were:

- Disputes are part of business and whenever they arise they should be settled with minimum cost and time, since Litigation is time consuming (courts are overloaded) and expensive. Arbitration is quick, efficient dispute resolution mechanism.
- In amendments, time period was introduced for arbitration to be complete. They can go to court after time period is over, time period of 6/12/.. months is fixed with mutual consent. Currently arbitration is done on an average of two years.
- Fees by arbitrators are now fixed on quantum of claim resulting in moderation of previously high fees.
- Arbitration is on consensus basis only.
- Currently now most commercial Contracts now are having an arbitration clause specifying the manner in which the arbitration will take place in case of dispute. If it is not there then both the parties can sign arbitration agreement.
- Arbitration is of two types: 1. Adhoc and 2. Institutional.
- Benefit of Institutional is that it has prescribed manner and fees. Deposit has to be done to the institution. Laid down procedures are there but it is not in Adhoc. Institution is better than Adhoc arbitration.
- Conciliation is most popular method of resolution where both parties sit and with the help of the conciliator resolve the dispute.
- There is no major qualification (graduation only) for being Arbitrator.

Past Chairman Navin Sardana thanked the guest speaker for pro-active session, appreciating his wisdom provided, which is right on target for resolving disputes. It was fantastic session of great learning, educative. With number of queries being asked, the past chairman said it shows what a wonderful session it has been.

AoEan Sanjiv Narayan presented the guest speaker a small planter on behalf of AoE.

AoE Mentoring

Chairman Mentoring committee Veer Sagar appraised the status. Bhrigav Jain was given mentoring and is waiting for input on financials. Mentoring team knowledge expert member Vice Chairman Naresh Vij held meeting with all the staff members of Mentee Abhishek Jain and gave training and action plan as per mentoring schedule was implemented. Mentor Naresh Vij had informed that mentee has lot of work to do and is working on it.

Internal Speaker

Treasurer Abhineet Seth introduced the internal speaker AoEan Praveen Prasangi as an expert Architect and Founder – Vangaurd Design.

AoEan Praveen Prasangi shared about his Learning's, sharing here are some of the major ones:

- One should be driven by self-belief.
- Whether you think you can, or you think you can't – you're right. (Henry Ford)

- We should be best in Industry so also he named the organization Vanguard. Vanguard is forerunner in any movement.
- Since residence and Office take same time, moved business into Hospitality-Office, malls, restaurants .. projects.
- The belief in team work brings in young and enthusiastic partners working towards better design and serving the client in a way that is beneficial to the end user. This resulted in good reviews and generated repeat business from the clients.
- The team members should have varied experience in different fields where all team members complement each other.
- Do Eco friendly projects. Sustainable Designing will be a norm in future.
- Manesar and Greater Noida are affordable properties.

Founder Chairman Veer Sagar highly appreciated internal speaker and also advised him to define Value System of his organization.

Vice Chairman Naresh Vij thanked internal Speaker on his presentation, enlightening with his learnings. Happy to see him grow in his Journey. Advised for Business Plan to be made, also to take learnings given by Guest Speaker on Arbitration. Thanked for providing knowledge which was unique.

Gives And Asks: - Founder Chairman Veer Sagar is looking for distributor / Franchise for Criconet. Treasurer Abhineet Seth will connect with Relationship Manager of Franchise India to AoEan Veer Sagar.

Treasurer AoEan Abhineet Seth apprised members of financial status. Contribution is Rs.14000/- per Annum. He thanked AoEans who paid for the Subscription. Renewal Subscription Invoices were sent where due. Requesting to all those AoEans who have received information on their dues to please clear them at the earliest. Payment gateway is already introduced, that can accept payment thru direct, Credit cards and Wallet's also. Online payment Link has already been shared with the members.

Chairman Baljit Singh Bedi thanked Guest Speaker Dr. Ashok Sharma for excellent presentation.

Chairman thanked Internal speaker Praveen Prasangi for brilliant presentation of his wonderful journey and for sharing the Learning's.

Chairman requested AoEans to do 1-2-1 before our next meet.

Thanked Managing Committee and Mentoring team for their help and involvement.

Chairman thanked the speakers and attending AoEans for making their contribution in the success of this meet by being present.

Chairman requested guest Sauyma Kapoor to join AoE which she consented.

Chairman Baljit Singh Bedi requested each member to be present on 124th AoE meet scheduled on 21st January 2023 and for the Social on 29th January 2023.

Tejindar Singh Bedi
Executive Administration