

## **AOE TALKS BY AOE (REGD.) ON 15<sup>th</sup> October 2022**

- **Chaired by:** **Vice Chairman Naresh Vij**
- **Guest Speaker:** **Author Sherry**

### **Member Attendees:**

- 1. Naresh Vij (Vice Chairman )**
- 2. Vikas Rajput ( General Secretary )**
- 3. Abhineet Seth ( Treasurer )**
- 4. Neeraj Bhargava ( Secretary )**
- 5. Shishir Chaturvedi ( Past Chairman )**
- 6. Navin Sardana ( Past Chairman )**
- 7. Abhishek Jain**
- 8. Sanjiv Narayan**
- 9. Atul Saxena**

### **Guest**

- 1. Ajit Bhambra ( Baljit Singh Bedi)**
- 2. Gaurav Pandey (Baljit Singh Bedi)**
- 3. Mukesh Agarwal (Baljit Singh Bedi)**
- 4. Dhruv Gupta ( Baljit Singh Bedi)**
- 5. Shubham Kumar ( Baljit Singh Bedi )**
- 6. Sandeep Tomar (Author Sherry)**

### **Minutes of Meeting**

1. The 121<sup>st</sup> AoE talk of the 15th October 22 was chaired by Vice Chairman Naresh Vij. A wonderful session of excellent learning & sharing. He welcomed guest speaker for his presentation. He welcomed both physically present and virtual members and guests for first ever hybrid meeting at DMA. Appreciating the ambience of DMA requested all to join physically in future for face to face meetings. Thanked Past Chairman's and Managing Committee. Introduced New Team : Chairman Baljit Singh Bedi , Vice Chairman Naresh Vij , General Secretary Vikas Rajput , Treasurer Abhineet Seth and Secretary Neeraj Bhargava.
2. He read out the Aims and Objectives of AoE and elaborated on them.
  - To have an association of likeminded entrepreneurs, corporates, firms and individuals with common aim of development of their personal knowledge and of their business through pooling of resources available with each of them.
  - Enlarge fellow member base to be able to have a large resource pool.
  - Create sufficient opportunities to interact with fellow members in order to develop trust and relationship.
  - Help fellow members through sharing of knowledge and experience in order to help them expand their horizons.

- To aid, establish, or collaborate with any institution or school or association, for physical, mental, spiritual, educational development, uplift of intelligence or its development.
  - To create the sense of Nationalism, brotherhood, mutual co-operation, communal harmony, National unity and integrity.
  - To organize seminars/symposia/conferences/lectures /workshops / exhibitions on contemporary local, regional and National issues for the benefit of the business and industry.
  - To publish, books, illustrations, booklets, periodicals, papers, magazines and literatures related to the aims and objects of the center, and for the benefits of public in General as well as for the benefits of above noted peoples.
  - To promote ecological balance, pollution-free-environment and plantation etc.
  - To give the information of Government rules, policies, notifications for business advancement. And promote the cause of National and international integration and unity of India and to provide the knowledge and advancement of Act, culture and education.
  - And generally to do all such other acts, deeds and things for the promotion, protection, advancement, betterment of its aims and objectives and for the completion of its aims and objectives without any discrimination of caste, sex, creed or religion in the interest of member and public at large with common benefits and common interest.
3. Starting with introduction, each member introduced themselves.
  4. AoEans Birthdays - Wishing AoEan Sanjoy Sahgal and AoEan Varun Madhok a very happy Birthday. An eggless cake was sent from AoE.
  5. 1-2-1 Interaction: It is emphasized focus on 1-2-1 interaction to build trust and **nurture relationships and business will automatically follow.**

#### 6. **Guest Speaker:**

Vice Chairman Naresh Vij introduced guest speaker Author Sherry having vast Corporate and Social Development experience. His aim is to create 1 Million Public speakers. International Public Speaking Coach and Mentor.

**Guest Speaker** presented a wonderful session on ***“Speak like a CEO ”***.

The key learning's to Speak like a CEO were:

- Public speaking fear has not teeth (it will not bite).
- Pluck the right emotion.
- Sprinkle the humour.
- Be optimistic, not pessimistic.
- Assertive communication without disrespecting anyone.
- High on Emotional Quotient.
- Employ Tactical Civility.
- Use the art of Presentation Skills thru body language, voice clarity and facial expression.
- Become small talk specialist using phrases, quotes and analogies.
- Use the art of storytelling.
- You got to be authentic , energetic and confident
- Learn the art of Listening.
- Practice communication without ego.
- Under commit and over deliver.
- Butterflies in stomach on giving speech are ALERTS, nothing to worry. One has to overcome fear and speak well with lots of confidence.

General Secretary Vikas Rajput thanked the guest speaker for pro-active session, appreciating high thinking and providing great deal of inspiration thru his wonderful, very engaging and full of knowledge, crisp, insights on public speaking with practical examples.

Treasurer Abhineet Seth presented the guest speaker a small plant on behalf of AoE.

Vice Chairman Naresh Vij presented the guest speaker with Cake on his Birthday on behalf of AoE.

Launch of his book "How to earn Money by Public Speaking" was done by Vice Chairman Naresh Vij, physically present and virtually done by all AoEans and Guests.

## **AoE Mentoring**

Mentoring team knowledge expert member Vice Chairman Naresh Vij held meeting with all the staff members of Mentee Abhishek Jain and gave training and action plan as per mentoring schedule was implemented. It was a huge success and was highly encouraged and appreciated by all Aoeans.

General Secretary Vikas Rajput in his report apprised on new managing committee and welcomed new Chairman Baljit Singh Bedi. Requested AoEans for help in adding one member each month. Contribution is Rs.14000/- per Annum. Wished Happy Deepawali to all. Social held last month was very well appreciated. 1-2-1 has endless possibilities and requested all to increase the same.

Treasurer AoEan Abhineet Seth apprised members of financial status. He thanked AoEans who paid for the Subscription. Renewal Subscription Invoices were sent where due. Requesting to all those AoEans who have received information on their dues to please clear them at the earliest. Payment gateway is already introduced, that can accept payment thru direct, Credit cards and Wallet's also. Online payment Link has already been shared with the members.

Acting Chairman invited suggestions to achieve Aims and Objectives of AoE. Past Chairman Navin Sardana suggested more frequency of get together for greater bonding. AoEan Sanjiv Narayan said interaction and 1-2-1 should increase. Make sure people attend, don't give options. Past Chairman Shishir Chaturvedi wants to have more social events helping in bonding and more attendance. AoEan Atul Saxena emphasized on more 1-2-1 with a time frame enforced by managing committee. AoEan Abhishek jain wanted a roster of 1-2-1's. General Secretary Vikas Rajput wanted at least Two 1-2-1's in a month a must for everyone. Vice Chairman suggested a roster for Internal speakers. Aoeans should encourage, help Internal speakers to grow and overcome barriers.

Acting Chairman thanked Guest Speaker for excellent presentation.

Acting Chairman requested AoEans to do 1-2-1 before our next meet.

Thanked Managing Committee and Mentoring team for their help and involvement.

Acting Chairman thanked the speakers and attending AoEans for making their contribution in the success of this meet by being present.

Acting Chairman Naresh Vij requested each member to be present on 122<sup>th</sup> AoE meet scheduled on 19th November.

**Tejindar Singh Bedi**  
**Executive Administration**