

AOE TALKS BY AOE (REGD.) ON 20th August 2022

- **Chaired by:** **AoEan Shishir Chaturvedi**
- **Guest Speaker:** **Mr. Anoop Nautiyal**
- **Internal Speaker:** **AoEan Rajiv Mathur**

Member Attendees:

1. **Shishir Chaturvedi (Chairman)**
2. **Naresh Vij (Vice Chairman)**
3. **Baljit Singh Bedi (General Secretary)**
4. **Vikas Rajput (Treasurer)**
5. **Navin Sardana (Past Chairman)**
6. **Neeraj Bhargava**
7. **Neeraj Chauhan**
8. **Abhijit Roy**
9. **Abhishek Jain**
10. **Sanjiv Narayan**
11. **Rajiv Mathur**

Guest

1. **Manjoth Kaur Bedi (Baljit Singh Bedi)**

Minutes of Meeting

1. The 119th AoE talk of the 20th August 22 was chaired by Chairman Shishir Chaturvedi. A wonderful session of excellent learning & sharing. He welcomed guest speaker and Internal speaker for their presentations. He congratulated AoEan Sanjiv Narayan for huge success of his highly oversubscribed IPO.
2. Starting with introduction, each member introduced themselves.
3. AoEans Birthdays - Wishing AoEan Rajiv Mathur a very happy Birthday. An eggless cake will be sent from AoE.
4. 1-2-1 Interaction: It is emphasized focus on 1-2-1 interaction to build trust and nurture relationships and business will automatically follow. AoEan Neeraj Chauhan had brilliant 1-2-1 with General Secretary Baljit Singh Bedi and had mutually fruitful meeting.
5. **Guest Speaker:**

Vice Chairman Naresh Vij introduced guest speaker Mr. Anoop Nautiyal having vast Corporate and Social Development experience. Founder, Social Development for communities (SDC) Foundation.

Guest Speaker presented a wonderful session on "***The Mid Life Crisis – Dreams, Decisions and Destiny***".

The key learning's were:

- Had mid-life crisis of fatigue from corporate life, had dream of working for state and took decision went to serve the state and destiny helped.
- Take decisions, some of our decisions work well some won't.
- Pursue your dreams irrespective of results, Destiny also helps many a times. He fought elections twice as it was his dream.
- Left cushy Job to fulfill his dream of being son of soil and serving people of his state.
- Have risk taking abilities to pursue your passion whether Corporate, Government or social.

Vice Chairman Naresh Vij advised that services and expertise in Health and other Sectors of Treasurer Vikas Rajput can be used in Utrakhand as he is currently giving to Himachal Pradesh.

General Secretary Baljit Singh Bedi thanked the guest speaker for pro-active session, appreciating high thinking and providing great deal of inspiration thru his social work.

AoE Mentoring

Mentoring team member Sanjiv Narayan appraised the status and informed that meetings will take place in the next month.

Wisdom Session: AoEan Neeraj Chauhan:

I Money is important:

Harsh reality is people ask what status of funds is whenever somebody dies, even before rituals are completed. Your Children treat to you well only if you have fared well economically and have enough funds for lifetime.

II Accumulate for old age and for your own respect:

Start from day one of earning and plan for that golden period with Simplicity, Discipline, Clarity and Consistency. Ensure that you have another child named financial child who will take care of you.

III Make Strategies of your exit:

Children may not pursue your passion or business so plan for exit accordingly and for getting the right price.

AoEan Sanjiv Narayan appreciated the policy, they had retained the shares accordingly, thanked AoE and loved all AoEan so much that he hardly misses any meeting.

Internal Speaker

Chairman Shishir Chaturvedi introduced the internal speaker AoEan Rajiv Mathur as an expert entrepreneur and pioneer of Home Critical Care. Founder – Critical Care Unified Private Limited.

AoEan Rajiv Mathur shared about his Learning's, sharing here are some of the major ones:

- If you think you are too small to make a difference .. try sleeping with a mosquito in the room – Dalai Lama.

- Home critical care is better because it saves considerable Time, Stress, Hospital and Ventilator Acquired Infection, transparency, financial costs etc.
- Leverage In-house Assets.
- Always ask 'Why'?
- Look the 'big guy' in the eye. Took on Max, Apollo etc. by providing quality and better solutions.
- Look for productized Offerings for significant scaling.
- Creating your VISION and MISSION is very important.
- India's oil is Healthcare.
- Allow your shares to go public, focus on Capital Raise for higher goals.

General Secretary Baljit Singh Bedi thanked Internal Speaker for his fantastic presentation and imparting great knowledge. His help to AoEans in time of need was appreciated by one and all.

Chairman Shishir Chaturvedi thanked Internal speaker for brilliant presentation of his wonderful journey and for sharing the Learning's.

Treasurer AoEan Vikas Rajput apprised members of financial status. He thanked AoEans who paid for the Subscription. Renewal Subscription Invoices were sent where due. Requesting to all those AoEans who have received information on their dues to please clear them at the earliest. Payment gateway is already introduced, that can accept payment thru direct, Credit cards and Wallet's also. Online payment Link has already been shared with the members.

Chairman thanked Guest Speaker, Wisdom deliberations and Internal speaker for their excellent presentations.

Chairman requested AoEans to do 1-2-1 before our next meet.

Thanked Managing Committee and Mentoring team for their help and involvement.

Chairman thanked the speakers and attending AoEans for making their contribution in the success of this meet by being present.

Chairman requested each member to be present on 120th AoE meet i.e. AGM next month. AGM is scheduled on 25th September at Friends Club. Separate note will be circulated for the same.

Tejindar Singh Bedi
Executive Administration